CASE STUDY

How PMT Anticipates Surging Demands in the Renewable Energy Sector



RENEWABLE ENERGY

Solar Industry Components

Capability

Injection Molding

Customer Challenge

Finding a reliable molding supplier to keep up with demand for a critical plastic component

Solution

Uncover opportunities to increase output by up to 40% — without tying up the customer's capital or interrupting final assembly locations

Overview

A major renewable energy manufacturer was struggling to meet demands due to rapid growth. PMT developed processes to scale alongside its customer and achieved:

- 99.9% average On-Time Delivery − with zero defects
- √ 100% successful fulfillment for demand increases
- Nearly 40% increase in production
- Designation as sole supplier

PMT's Approach

- PMT saw the customer's business growing, and anticipated the need for much higher volumes of a critical component to deliver against demand surges.
- PMT's experts quickly initiated a thorough re-evaluation of the entire process to scale up without sacrificing quality or delivery.
- The team designed and built a new tool that generated nearly 40% greater productivity with the addition of robotics, automation and in-process verification.
- Precision molding, inspection and packaging were fully automated to guarantee faster production, denser shipments and more efficient asset utilization.



Solutions

- Supply Chain Management
- **Custom Automation & Robotics**
- **Engineering Expertise**



Results

- PMT took this issue off the customer's critical path and into its optimized, efficient process.
- The customer maintained smoothly operating manufacturing lines, even with enormous month-over-month increases in demand.
- "One supplier the customer doesn't worry about is PMT."

PMT is a trusted supplier for mission-critical parts.



Responsive



Flawless Execution



Reliable

